



Precious Metals News

A Publication of the International Precious Metals Institute
(850) 476-1156 • Fax (850) 476-1548 • E-mail: mail@ipmi.org • www.ipmi.org

Volume 41, Number 8

August 2017



IPMI Platinum Dinner Update

In less than a month, IPMI will hold its 5th annual Platinum Dinner at the Palace Hotel in New York City with scheduled Guest Speaker Trish Regan, whose topic is “Jobs: The Future of U.S. Workers Under a President Trump.” This is a sold out event for the fifth straight year!

We are happy to Welcome our new sponsors highlighted below.
IPMI thanks its sponsors:



Platinum Sponsors

BASF
Brinks Global Services
Colonial Metals
Dillon Gage
Gero Family Trust
Hensel Recycling
Heraeus

Hybrid Diamonds

Johnson Matthey
LME
Loomis
MAIREC
Mastermelt Group of Companies
Mitsubishi Corporation
ScotiaBank

Gold Sponsors

Christensen Recycling
TradeWind Markets

Silver Sponsors

Delaware Depository
FideliTrade Incorporated
Schneider Freight
SCMI US Inc
affinia Metals GmbH

Speaker Sponsor

Sabin Metal Corporation

Special Drink Sponsor

affinia Metals GmbH

Prague Seminar 2017: What Will Our Metal's Future Look Like in Europe?

This seminar will cover multiple topics including changes in the market, new technologies and processes as well as new products.

Dates: Mon., 13 November 2017, 10:00 AM
to Tue., 14 November 2017, 12:30 AM [CEST]

Location: Boscolo Prague, Prague, Czech Republic

Organised by: European Chapter of the IPMI

Sponsored by: Plaurum (Platinum sponsor)

SABIN Metal Corp. (Gold sponsor)

Hensel Recycling (Gold sponsor)

affinia Metals (Silver sponsor)

Mastermelt (Silver sponsor)

(more sponsorship options available – please contact us)

This years' European Chapter Seminar will be held in the city of Prague, Czech Republic, in November. The event will take place at the Boscolo Prague, a 5 star-hotel which can be selected as one of the five best in the capital! We have secured a flat rate at 155 euros (+15% taxes, including breakfast) for single or double occupancy - a great opportunity to bring someone to perhaps the most beautiful city in the world! IPMI European Chapter members and IPMI members also get a preferential rate.

The following companies have already agreed to present a paper during those two days: BASF, IKOI, Krastsmetvet, Mairec, Metallix Refining, Mitsubishi, Plaurum, SABIN Metal Corp., and SFA Oxford. If you are interested in making a talk during our

[continued on page 2](#)



Prague Seminar 2017, continued from front page

event, please contact us at europe@ipmi.org or let us know during the registration process!

Details & Registration

Attendees may register for the seminar at the following rates:

- European Chapter Member : CHF 380.00
- IPMI Member : CHF 440.00
- Non Member : CHF 470.00

Hotel Booking

You can also book at the same conditions by phone + 420 224 593 111 or by email reservation@prague.boscolo.com. Mention IPMI European Chapter Seminar as well as group code SV3SV3A. Prague is a very popular city, so please book early.

We are looking to see you all in Prague!

Any question: please contact us: europe@ipmi.org



Material Sampling Technologies
Precious Metals Sampling & Reclamation
Proven Technology • Personal Service

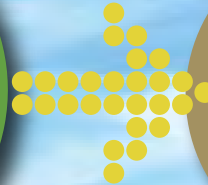


888-424-6781(MST1)
www.mst-home.com

MST combines over 40 years of trusted experience in the precious metals recovery services business. Our processes and sampling methods are proven to be among the best in the industry for accuracy and accountability. We provide a detailed settlement summary utilizing our comprehensive materials tracking and reporting software. MST also offers professional trading and hedging services as well as innovative transportation solutions.

800 Central Street
North Smithfield, RI 02896
888-423-6781
401-762-0094

MST
MATERIAL SAMPLING TECHNOLOGIES
ACCURACY • INTEGRITY • COMMITMENT



Refine Your Assets With the Leader For Maximum Value



Capabilities

The combination of state-of-the-art equipment using leading edge technology and our highly trained, knowledgeable staff allows us to process material for **Diverse** industries.



Environmental Footprint

We are committed, responsible stewards of the environment. Our facilities are **Zero Discharge** and feature the most sophisticated pollution control systems in the industry.



Financial Strength

Our **Strong Financial Position** and direct relationships with several worldwide market leaders allow us to flawlessly execute your transactions. We offer a variety of settlement options to meet your specific pricing and hedging requirements.



Results

A singular focus on your bottom line drives us to use the **Optimal** refining processes every time. Partner with us for transparent, timely and accurate settlements, coupled with superior customer service.



GANNON & SCOTT
Advancing Precious Metals Refining & Assaying Since 1919



East Coast/Corporate Offices - 33 Kenney Drive, Cranston, RI 02920
 West Coast - 2113 East Sky Harbor Circle South, Phoenix, AZ 85034
 800.556.7296 - www.Gannon-Scott.com

IPMI Seminar February 2018: Advanced Practices for Precious Metals in Jewelry



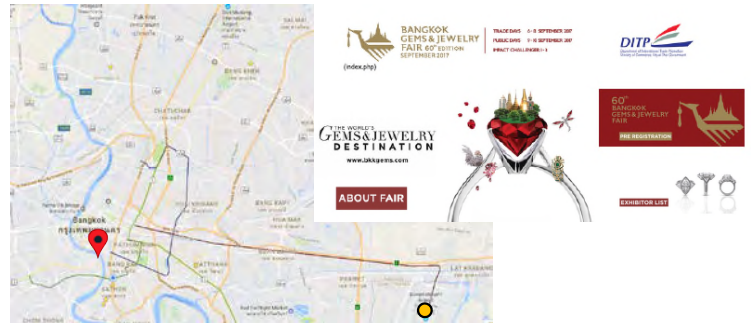
IPMI Seminar February 2018

"Advanced Practices for Precious Metals in Jewelry"

**19-20 February 2018
Bangkok, Thailand**



EVENT "precedes" the February 2018 Edition of the BANGKOK GEMS & JEWELRY FAIR



Sala Rim Naam (meeting venue)
45 min from Suvarnabhumi airport

Suvarnabhumi Airport
Remark:
Travel time is subject to traffic condition on event day and period of event.



PRELIMINARY TOPIC PROGRAM

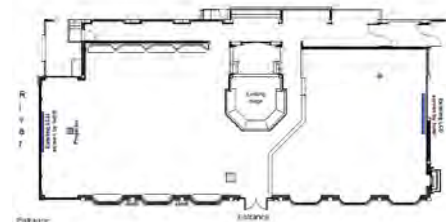
Preliminary Program for Feb 2018	
Social Responsibility in the Jewelry Industry	Benefits and procedures of Fairmined gold
	Beyond compliance - Appealing to consumers with proactive CSR
	The RIC and new regulations for silver and platinum group metals
	Establishing a defensible mine-to-customer chain of custody
Emerging Opportunities in Precious Metals	Metallic glasses
	Metal 3D printing - Experiences from a practicing service bureau
	Hardness of Fine Gold Can Be Improved from 30 HV to 220 HV
Best Practices in Jewelry Manufacturing	Manufacturing and quality control of alloys
	Refining in SE Asia - Best Practices
	Supply, demand, and price trends in the precious metal industry in Asia
Precious Metal Procurement	Factors impacting Silver Jewellery demand in India
	How to hedge / trade / finance / lease
	No such thing as 'discounted gold'



DAY 2: 19 February 2018 (First Day of Seminar)

Full day Meeting at Sala Rim Naam

Time: 09:00 – 17:00
Venue: Sala Rim Naam (indoor, air-condition)
Set-up: Class room



DAY 2: 19 February 2018 (For all delegates and Speakers)

Cocktail Reception at Sala Rim Naam

Time: 18:00 – 21:00
Venue: Sala Rim Naam Terrace
Set-up: Standing cocktails



DAY 3: 20 February 2018 (2nd Day of Seminar)

Full day Meeting at Sala Rim Naam

Time: 09:00 – 17:00
Venue: Sala Rim Naam (indoor, air-condition)
Set-up: Class room





TRANSPORTATION OF VALUABLES

MORE THAN **24 YEARS** OF
EXPERIENCE IN THE INDUSTRY



Transvalue, Inc. is aware of the importance of security and time efficiency in this industry. Our services provide peace of mind to our clients, as we offer management of the entire logistical process including:

- Coordination of your shipments customized to fit your business
- Transport of commodity from mining sector to refineries
- Submission of customs clearances
- Secure storage

www.TRANSVALUE inc.net

7421 N.W. 7th Street
Miami, Florida 33126
Phone: 305.592.0997
Fax: 305.263.3211

Bangkok Seminar 2018, continued from page 4

DAY 3: 20 February 2018 – Closing Dinner starts with barge ride to restaurant For all delegates and speakers

Rice Barge

Spec: 50 persons, open air rice barge.
Route: Mandarin Oriental Bangkok – The Never Ending Summer – Mandarin Oriental Bangkok
Travel time: 10 minutes cruise (one way)



DAY 3: 20 February 2018 – disembark barge at “The Never Ending Summer”

Dinner at The Never Ending Summer

Time: 18:00 – 23:00
Venue: The Never Ending Summer
Set-up: Sit down dinner



Housed in a converted warehouse where rustic touches like flecked paint and iron accents showcase the expansive space and high ceilings to their best advantage, architect Duangrit Bunnag has managed to create a warm and cozy area for diners. You'll love that the whimsical name of The Never Ending Summer evokes impressions of halcyon days and hazy nostalgia, a theme that is reflected in the food and culinary philosophy of the restaurant.



SPONSORSHIPS & BENEFITS: invite Clients & New Prospects as your ‘Special Guests’

Benefits of “Sponsorship” include a key “prospect” component

- Your tickets may be used for your own personnel or clients
- Or, IPMI will supply you with ‘guests’ from our “Registered Interest List.”
- These individuals will be jewelry manufacturers, suppliers, and others attending the Jewelry fair who may be likely business prospects for your company.
- You will have the opportunity to meet with them as your ‘guests’ and introduce your company
- Each Sponsorship level also has its own additional benefits

Platinum Sponsor: USD\$15,000 – Allowed to invite up to 15 guests.
Listed as “Sponsor” on all seminar marketing materials
Advertising
Signage
Program
IPMI website w/url ‘hotlink’
50% discount advertise in the IPMI Publications 3 yrs
Listed as an IPMI “Patron” member for 3 years

Silver Sponsor: USD\$5,000 - Allowed to invite 5 guests
Listed as “Sponsor” on all seminar marketing materials:
Advertising
Signage
Program
IPMI website w/url ‘hotlink’
50% discount advertise in IPMI Publications 1 yr
Listed as an IPMI “Patron” member for 1 year

Gold Sponsor: USD\$10,000 - Allowed to invite 10 guests
Listed as “Sponsor” on all seminar marketing materials
Advertising
Signage
Program
IPMI website w/url ‘hotlink’
50% discount advertise in the IPMI Publications 2 yrs
Listed as an IPMI “Patron” member for 2 years



Corp Sponsored ‘Guests’ & Individual Ticket Information

- Register your name, company name, type of business & contact information on the IPMI website**
Your name will be supplied to one of our sponsors and you will receive in invitation to attend the seminar as the ‘guest’ of one of our sponsors.
You will receive access to all seminar events including:
 - All seminar sessions
 - Opening day Reception
 - Meeting industry colleagues
 - Contact with major precious metals companies
 - Closing evening gala dinner**PLUS:** 1 year complimentary membership in the IPMI

SIGN UP NOW AS THIS IS A “FIRST COME, FIRST SERVED” LIST. ONCE THE SPONSORSHIP TICKETS ARE GONE THE OPPORTUNITY TO ATTEND ‘FREE OF CHARGE’ IS GONE

- Or, you may purchase an Individual Ticket: USD\$1,200.00**
You will have access to all seminar events including:
 - All seminar sessions
 - Opening day Reception
 - Meeting industry colleagues
 - Contact with major precious metals companies
 - Closing evening gala dinner**PLUS:** 1 year complimentary membership in the IPMI



Mandarin Oriental Hotel, Bangkok Information



Special ‘discounted’ sleeping room rates available for the Seminar

- Superior Single room w/breakfast: THB 9,500 / USD \$285.00
- Superior Double room w/breakfast: THB 10,000 / USD \$300.00
- Rooms include:

- Complimentary hi-speed internet in room
- Jasmine Garland on arrival
- Complimentary welcome drink on arrival
- Complimentary English newspaper
- Complimentary daily fruit & flowers in room
- Complimentary 24 hr private butler service
- Complimentary use of Health Centre and Swimming Pools
- Complimentary shuttle boats to Baan Rim Naam and Taksin Sky-train station

Make your reservations by email to: mobk-reservations@mohg.com
And please “CC” the Sea organization: teerapong@streameventsasia.com
Please use the promo code: “IPMI Seminar 2018” in the subject line

Note:
Max of 90 sleeping rooms available Feb 18
Max of 100 sleeping rooms available Feb 19
Max of 100 sleeping rooms available Feb 20



Companies Already Expressing Sponsorship Interest for the February 2018 Bangkok Seminar:

Possible Platinum Sponsors : 

Possible Gold Sponsors: 

Sign up now! Sponsorship opportunities & individual tickets are limited



**PRECIOUS METALS
ARE CONSIDERED
AS THE MOST SECURE
WAY TO KEEP SAVINGS**

Krastsvetmet goal is to provide easy access to physical precious metals, offering small minted bars of gold and platinum as a symbol of reliability, prosperity and investment. Our advanced technology makes high quality products accessible for your investment in future



PT **AU**
999.8 **999.9**

IPMI Conferences and Seminars Through the Years

What do Orlando, Atlanta, Frankfurt, San Antonio, New York, Las Vegas, Amsterdam and soon Prague and Bangkok all have in common? They are places the IPMI has traveled to in the last few years bringing conferences and informative seminars to members of this vast, globe spanning precious metals community. With such an upswing in these events in recent years and the beginning of our 41st year just a bit behind us, we thought we would reflect on our humble beginnings. The first Membership Meeting was held November 18, 1976 at the Princeton Club with Al Weisberg as the first treasurer who collected dues. 50 members attended and Dr. Christof Raub, Director of the Research Institute for Precious Metals, Schwäbisch Gmünd was the keynote speaker. Raub's

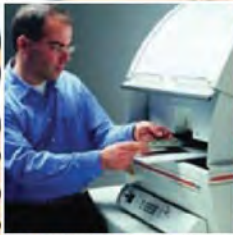
presentation centered on metallurgical and artistic aspects of the fabrication of precious metals over the last 5000 years. The first International Conference was held at the World Trade Center in 1979 with 144 attending the one day event. Keynote speaker for that event was Vincent Tolino for the US Government who spoke on scrap recovery. Of course technology and statistics have changed since then but one thing that has not has been the quality and integrity of our conferences and seminars and also the loyal support of our membership.

We look forward to bringing our membership and precious metals community quality programs and events in Prague, Bangkok, New York and San Antonio in 2017-18! Please check our website for details as the events are scheduled.





Alex Stewart International Corporation



Alex Stewart International provides inspection, weighing, sampling and assay services for the global precious metal industry, including all major and reputable UK, USA, Asian, African and European precious metal refineries.

Your Global Network of Inspection & Analytical Laboratory Services

Alex Stewart (International) Corporation

2b Sefton Business Park, Aintree, Liverpool L30 1RD United Kingdom

T: +44 151 525 1499 F: +44 151 523 3760

All PM enquiries, please contact Mr. Andy Smith E: andy.smith@alexstewartinternational.com

www.alexstewartinternational.com

Mark Your Calendar! Metro New York Fall Seminar Tuesday September 12, 2017

The Event Venue:
Museum of American Finance
48 Wall Street, New York
(212) 908-4110 (2:00PM – 4:00PM)
www.moaf.org

The Reception:
The Bailey Pub and Brasserie
52 Williams Street, New York
(212) 859-2200 (4:00PM – 6:00PM)
www.thebaileynyc.com



IPMI® Calendar

2017

Sept 12 Metro NY Chapter Seminar and Cocktails • Museum of American Finance

Sept 14 5th Annual IPMI Platinum Dinner • New York Palace Hotel, New York NY

Oct 11-12 ERAC/EHS Meetings • Baltimore, Maryland

Nov 13-14 Europe Chapter Seminar • Prague, Czech Republic

2018

Feb 19-20 IPMI Seminar • Bangkok, Thailand

June 9-12 42nd Annual Conference • JW Marriott San Antonio Hill Country, San Antonio TX

Sept 13 6th Annual IPMI Platinum Dinner • New York Palace Hotel, New York NY