



# Precious Metals News

A Publication of the International Precious Metals Institute  
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## IPMI Europe Chapter Seminar Recently Held

The IPMI Europe Chapter sponsored a seminar in Prague on November 13 and 14 at the Boscolo Hotel with 137 participants attending. Signifying the hard work of the coordinators and the quality of the presentations this event was sold out more than a week before it began! Great job Europe Chapter!

A brief narrative of the presentations delivered:

- Mikhail Khamiov of Mairec presented "General Precious Metals Recycling-the 2nd Oldest Profession in the World. Do We Really Need Innovations?"
- Michelle Lynch of Enabled Future Limited delivered a presentation centered on developed electrification and its impact on PGMs
- Jonathan Butler of Mitsubishi discussed the interesting year palladium has had.
- Shah Nawaz Islam of CME gave a review about the Chicago Mercantile Exchange, its history and its role of the market regulation.
- Alexei Kornienko of Krastsvetmet discussed green chemistry and industry 4.0
- Federico Padrono Martini of IKOI gave an update on ALS, a pre-refining process removing silver for Au/Ag/Cu feedstocks
- Dennis Borokov of Plaurum gave a perspective from the local Czech based company Safina
- Klaus Sparr of Umicore talked of auto cat recycling.
- Ilya Nekhamin of ReMetall Deutschland spoke of the advantages of direct current arc smelting
- Simona Marta of BASF discussed silicon carbide
- Bodo Albrecht of Sabin Metal Corp centered his presentation on the future of the automobiles
- Michael Ludwig of ML-Solution described what is coming in the field of conflict mineral regulations

Many thanks to the presenters! Please see additional information on presentations and photographs at these links:

<http://www.ec-ipmi.org/index.php/8-events/5-prague-2017-abstract>

<http://www.ec-ipmi.org/index.php/8-events/7-prague-2017-pictures>



## 42nd Conference Call for Papers

The IPMI 42nd Conference will be held at the JW Marriott San Antonio Hill Country Resort June 9-12, 2018. Our Technical Program, after much delegate feedback has been restructured to allow for a more scientific and informative approach and, at this time, we are officially submitting a Call for Papers. The Technical Chairs will be **Eric Frueh** of Heraeus and **Zachary Henneman** of BASF.

### Newly Restructured Technical Program:

- General/Plenary Session Immediately Following the Board of Directors Meeting on Sunday
- Five Sessions Total to Run Subsequently Rather than Parallel
- Potential Speakers Must Submit Abstract to IPMI by January 31, 2018

- Abstracts will be Vetted by the Technical Chairs and Selected Speakers Confirmed by March 1, 2018.
- Any papers that are "Marketing Oriented" will be Assigned to the Exhibit Hall with a "Tool Box Talk" Format

### Topics for Papers

- Sampling and Analysis
- Hedging/Finance/ Market Analysis
- Environmental/Legal/Regulations/Insurance
- New Technologies
- Precious Metals and Mobility



# NEW TECHNOLOGY

# BRIGHTER THAN EVER

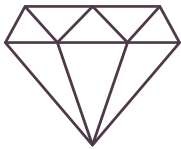
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## IPMI Seminar: “Advanced Practices for Precious Metals in Jewelry”

February 19 - 20, 2018

Mandarin Oriental, Bangkok, Thailand

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**Sign up now! Sponsorship opportunities (see page 5) and individual tickets are limited!**

**\*\*\* Special Early Bird Individual Price: USD \$999 \*\*\***  
**Register Before 31 December 2017**

Individual Ticket Price (1 January 2018): USD \$1,200.00

*You will have access to all seminar events including:*

- ✓ All seminar sessions
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- ✓ Meeting industry colleagues
- ✓ Contact with major precious metals companies
- ✓ Closing evening gala dinner
- ✓ PLUS: 1 year complimentary membership in the IPMI

**For more information please contact: Sandra Arrants, +1 850-476-1156, [mail@ipmi.org](mailto:mail@ipmi.org), [www.ipmi.org](http://www.ipmi.org)**

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Bangkok Seminar 2018, continued from page 3

## Preliminary Topic Program

<b>Social Responsibility in the Jewelry Industry</b>	Benefits and procedures of Fairmined gold
	Beyond compliance – Appealing to consumers with proactive CSR
	The RJC and new regulations for silver and platinum group metals
	Establishing a defensible mine-to-customer chain-of-custody
<b>Emerging Opportunities in Precious Metals</b>	Metallic glasses
	Metal 3D printing – Experiences from a practicing service bureau
	Hardness of Fine Gold can be improved from 30 HV to 220 HV
<b>Best Practices in Jewelry Manufacturing</b>	Manufacturing and quality control of alloys
	Refining in SE Asia – Best Practices
	Supply, demand and price trends in the precious metal industry in Asia
<b>Precious Metal Procurement</b>	Factors impacting Silver Jewelry demand in India
	How to hedge, trade, finance and lease
	No such thing as ‘discounted gold’

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## Bangkok Seminar 2018, continued from page 5

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### Corp Sponsored ‘Guests’ & Individual Ticket Information

Register your name, company name, type of business & contact information on the IPMI website. Your name will be supplied to one of our sponsors and you will receive an invitation to attend the seminar as the ‘guest’ of one of our sponsors. You will receive access to all seminar events including:

- ✓ All seminar sessions
- ✓ Opening day Reception
- ✓ Meeting industry colleagues
- ✓ Contact with major precious metals companies
- ✓ Closing evening gala dinner
- ✓ 1 year complimentary membership in the IPMI

**For more information please contact: Sandra Arrants, + 1 850-476-1156, [mail@ipmi.org](mailto:mail@ipmi.org), [www.ipmi.org](http://www.ipmi.org)**

## IPMI Seminar in Bangkok! Speakers Wanted!

IPMI is actively seeking speakers for the Seminar in Bangkok! To be held Feb 19-20 at the Mandarin Oriental Hotel, the theme will be *Advanced Practices in Precious Metals In Jewelry*, and if you have a paper within this theme and want to get your technology out to a new region within IPMI, this is your chance. IPMI already has members in this part of the world and it would be an easy opportunity for those members to broadcast their technology/information and knowledge to the locals!

Send in your title to [mail@ipmi.org](mailto:mail@ipmi.org).

### Suggested Topics

- Chain of Custody
- Compliance
- Hedge ,Trade, Finance and Lease
- Metallic Glasses
- Metal 3d Printing
- New Regulations
- Refining in South East Asia



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## IPMI New England Chapter Holds Successful Fall Networking Meeting; Announces New Membership Drive

The New England Chapter of the IPMI held its first meeting of the 2017-2018 year on Thursday, November 16 at the historic Iron Works Tavern in Warwick, Rhode Island.

The Fall Networking Meeting is a lively networking event and provides a great opportunity to find out more about the chapter's activities and get to know your colleagues in the National IPMI organization and the regional precious metals industry. A delicious buffet dinner was enjoyed by all.

The meeting was well attended with 44 current and prospective members. Chris Jones from Gannon & Scott opened the meeting with an update on what's new in the National chapter as well as an introduction of Michael Mooiman and Pat Gannon as the new co-presidents of the New England Chapter. John King of Gannon & Scott will continue in his role on the chapter's Board of Directors.

Mike and Pat both made some brief remarks and Mike introduced this year's board and its goal of increasing membership and participation in future meetings. In an effort to be sure the board is in tune with the chapter membership, each attendee was asked to fill out a short questionnaire on what they hoped to get from membership, what types of meetings were most appealing and the best venues.

The New England Chapter's Board of Directors is set to meet on February 21, 2018 followed by the New England Chapter's annual Spring Dinner Meeting in March.

If you or your organization is interested in joining the New England Chapter, please contact Donna Kiesel at (401) 463-5550 or at [donnakiesel@gannon-scott.com](mailto:donnakiesel@gannon-scott.com).

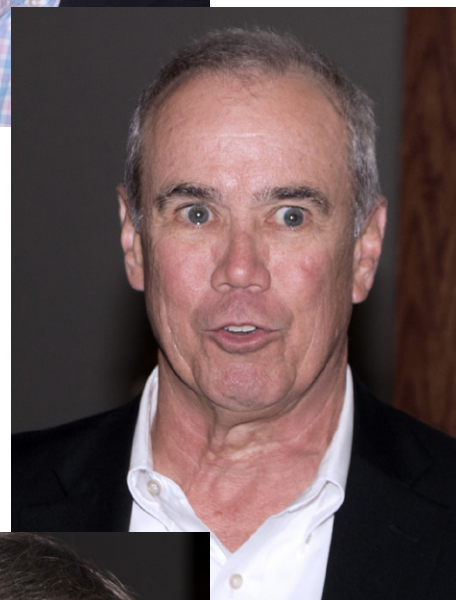
### About the New England Chapter

The International Precious Metals Institute (IPMI) is an association of professionals from various segments of the precious metals community. The New England Chapter has over 100 members and supports regional precious metals businesses, colleges and universities by providing educational activities and networking opportunities.

To learn more about IPMI and the New England Chapter please visit [www.ipmi.org](http://www.ipmi.org).



Chris Jones



Pat Gannon



Michael Mooiman



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## Upcoming Meetings

SAC - Houston Airport Marriott, at George Bush Intercontinental Airport, Houston, Texas - Feb 6, 2018

PRC - Phillips 66 Corporate Training Center 2331 City West Blvd, Houston, Texas - Feb 7, 2018

SECAM (Security Council Anti Money Laundering Committee) - Fort Lauderdale Marriott Harbor Beach Resort - March 5-7, 2018

IPMI Interest Groups and Committees are open to all IPMI Members. Contact IPMI if you are interested in attending either of these meetings.

## IPMI Welcomes New Sustaining Member

**Eurolab Srl**  
**Cassola, Italy**



## IPMI® Calendar

2018	Feb 6	SAC Meeting • Houston Airport Marriott, Houston TX
	Feb 7	PRC Meeting • Phillips 66 Corp. Training Center, Houston TX
	Feb 19-20	IPMI Seminar • Bangkok, Thailand
	Mar 5-7	SECAM Meeting • Ft. Lauderdale Marriott Harbor Beach Resort, Ft. Lauderdale FL
	June 9-12	42 <sup>nd</sup> Annual Conference • JW Marriott San Antonio Hill Country, San Antonio TX
	Sept 13	6 <sup>th</sup> Annual IPMI Platinum Dinner • New York Palace Hotel, New York NY