



Precious Metals News

A Publication of the International Precious Metals Institute
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Volume 41, Number 9

October 2017



IPMI Seminar: “Advanced Practices for Precious Metals in Jewelry”

February 19 - 20, 2018

Mandarin Oriental, Bangkok, Thailand

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Gold Sponsors



Sign up now! Sponsorship opportunities (see page 2) and individual tickets are limited!

***** Special Early Bird Individual Price: USD \$999 *****
Register Before 31 December 2017

Individual Ticket Price (1 January 2018): USD \$1,200.00

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- ✓ All seminar sessions
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- ✓ PLUS: 1 year complimentary membership in the IPMI

For more information please contact: Sandra Arrants, +1 850-476-1156, mail@ipmi.org, www.ipmi.org

continued on page 2

Bangkok Seminar 2018, continued from front page

Preliminary Topic Program

Social Responsibility in the Jewelry Industry	Benefits and procedures of Fairmined gold
	Beyond compliance – Appealing to consumers with proactive CSR
	The RJC and new regulations for silver and platinum group metals
	Establishing a defensible mine-to-customer chain-of-custody
Emerging Opportunities in Precious Metals	Metallic glasses
	Metal 3D printing – Experiences from a practicing service bureau
	Hardness of Fine Gold can be improved from 30 HV to 220 HV
Best Practices in Jewelry Manufacturing	Manufacturing and quality control of alloys
	Refining in SE Asia – Best Practices
	Supply, demand and price trends in the precious metal industry in Asia
Precious Metal Procurement	Factors impacting Silver Jewelry demand in India
	How to hedge, trade, finance and lease
	No such thing as ‘discounted gold’

Sponsorships & Benefits

Invite Clients & New Prospects as your ‘Special Guests’

Benefits of “Sponsorship” include a key “prospect” component

Your tickets may be used for your own personnel or clients or, IPMI will supply you with ‘guests’ from our “Registered Interest List.” These individuals will be jewelry manufacturers, suppliers, and others attending the Jewelry fair who may be likely business prospects for your company. You will have the opportunity to meet with them as your ‘guests’ and introduce your company. Each Sponsorship level also has its own additional benefits:

Platinum Sponsor

USD \$15,000 – Allowed to invite up to 15 guests

- ✓ Listed as “Sponsor” on all seminar marketing materials
- ✓ Advertising
- ✓ Signage
- ✓ Program
- ✓ IPMI website with url ‘hotlink’
- ✓ 50% discount to advertise in the IPMI Publications for 3 years
- ✓ Listed as an IPMI “Patron” member for 3 years

Gold Sponsor

USD \$10,000 - Allowed to invite 10 guests

- ✓ Listed as “Sponsor” on all seminar marketing materials
- ✓ Advertising
- ✓ Signage
- ✓ Program
- ✓ IPMI website with url ‘hotlink’
- ✓ 50% discount to advertise in the IPMI Publications for 2 years
- ✓ Listed as an IPMI “Patron” member for 2 years

continued on page 3

Bangkok Seminar 2018, continued from page 2

Silver Sponsor

USD \$5,000 - Allowed to invite 5 guests

- ✓ Listed as "Sponsor" on all seminar marketing materials:
- ✓ Advertising
- ✓ Signage
- ✓ Program
- ✓ IPMI website with url 'hotlink'
- ✓ 50% discount to advertise in IPMI Publications for 1 year
- ✓ Listed as an IPMI "Patron" member for 1 year

Corp Sponsored 'Guests' & Individual Ticket Information

Register your name, company name, type of business & contact information on the IPMI website. Your name will be supplied to one of our sponsors and you will receive an invitation to attend the seminar as the 'guest' of one of our sponsors. You will receive access to all seminar events including:

- ✓ All seminar sessions
- ✓ Opening day Reception
- ✓ Meeting industry colleagues
- ✓ Contact with major precious metals companies
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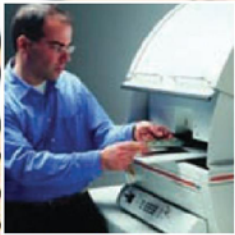
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All PM enquiries, please contact Mr. Andy Smith E: andy.smith@alexstewartinternational.com

www.alexstewartinternational.com

IPMI 42nd Conference Update

IPMI 42nd Conference will be held June 9-12, 2018 at the JW Marriott Hill Country Resort in San Antonio, Texas. The property is set on 600 rolling, scenic acres under a big Texas sky. With over 267,000 square feet of meeting space, it guarantees plenty of room for our conference Technical Sessions, Exhibit Hall and social functions. The resort also features a PGA certified golf course and water park for those seeking a break from business.

Mark your calendars now for June 9-12, 2018. A Call for Papers and more information on conference agenda will appear in the next issue of *Precious Metal News*.



IPMI Seeking Nominations for Student Awards for 2018

PRECIOUS METALS

NEWS AND REVIEW

Lionel E. Simmons - New Treasurer Of IPMI

Lionel E. Simmons and his Company, the Simmons Refining Company, was one of the original six Charter Patron Members who supported the organization of the International Precious Metals Institute. Since the organization of IPMI in 1976, Mr. Simmons has served on its Board of Directors. He has now increased his participation in IPMI by accepting the position as Treasurer for the 1980-81 year.

Lionel E. Simmons was born in Chicago, Illinois on July 25, 1920. He received his indoctrination in precious metals by working weekends and summers at an early age for his father, a manufacturing jeweler. He attended the University of Chicago, majoring in chemistry. With this background and education, he opened a small refinery in 1940 to service the jewelry trade in Chicago. At the outbreak of World War II, Mr. Simmons put his equipment aside and enlisted in the Air Force. As a navigator, he participated in the African, Sicilian, Italian and D-Day Campaigns.

After the war, Mr. Simmons and his English bride, Margaret, started a family and reopened the Simmons Refining Company. The Company is now recognized as a major refiner of all precious metals.

Mr. Simmons is knowledgeable and conversant on all aspects of precious metals (assaying, metallurgy, mining, refining and training). He is a member of the Precious Metals Committee of the National Association of Recycling Industries (NARI) and Treasurer of the International Precious Metals Institute (IPMI). Mr. Simmons has contributed many articles on precious metals to the trade papers and he wrote the monograph of the six platinum metals for the *Chemical and Process Technological Encyclopedia* published by McGraw-Hill.

* * *

Consultants, Lecturers and Expert Witnesses On Precious Metals Are Wanted

Judge Robert L. Shaw of the Superior Court of California is soliciting identification of persons who are qualified and willing to serve as lecturers and consultants and/or to testify in a court of law as expert witnesses on a variety of subjects.

Precious metals is one area of interest and Judge Shaw has requested that IPMI's membership be solicited for those who would like to participate. There will be no charge for participation in this project, nor will you be solicited for any kind of contribution or purchase. Information submitted will not be disclosed to any other person or entity without your consent.

If you are interested in participating, contact IPMI headquarters or Robert L. Shaw, Judge of Superior Court, P.O. Box 6819, Ventura, California 93006.

IPMI To Honor Students Engaged In Precious Metals Research

The Board of Directors of the International Precious Metals Institute have announced a new established "IPMI STUDENT AWARD". This Award, which consists of a \$500 honorarium and a certificate citing the recipient's contributions, is intended to recognize and encourage outstanding work performed by a student in precious metals research.

Nominations are open to graduate and undergraduate students of all nationalities engaged in research on any one of the eight precious metals or alloys. The research program should be original and may be part of a graduate or undergraduate thesis program.

Nominations will be accepted from bonafide members of school faculties with a minimum one page review of the student's work. The work may have been published or presented within the prior 12 months, but this is not required for consideration.

For the current year, nominations must be submitted to IPMI by February 1, 1981. A committee of distinguished international authorities on precious metals will review the papers and make the selection. The Award will be presented at the Annual International Technical Conference of the Institute, held in May or June of each year.

Nominations should be sent to the Chairman, Awards Committee, IPMI, Polytechnic Institute of New York, 333 Jay Street, Brooklyn, New York 11201. Dr. Sheldon Weing, President, Materials Research Corporation, is the Chairman of the Awards Committee.

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October, 1980

Flash back to the First IPMI Student Awards! Now fast forward to 2018 where we are announcing the request of your nominations for the IPMI Student Awards. If you are a professor and have a worthy graduate student to nominate please send in your nominations to IPMI: mail@ipmi.org. IPMI awards up to three IPMI Student Awards and up to 10 Corporate Sponsored Awards each year. Your nomination should include:

1. Nomination letter
2. Student CV
3. Description of student research and how it relates to precious metals

The Award Ceremony will be held at the IPMI Annual Conference in June 2018. Deadline for receiving nominations is January 31, 2018.



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IPMI New England Chapter Announces New Chapter Officers

IPMI New England Chapter is pleased to announce their new officers.

Officers:

Pat Gannon and Michael Mooiman (Co-Presidents)

Michael Mikolay – Treasurer

Linda Kenerson – Secretary

John Regan – Asst. Treasurer

Donna Kiesel – Asst. Secretary

Directors:

Peter Marion, Vik Kundu, Tim Coggins – Membership

John King – Nominations

Donna Kiesel, Paige Jones, Samantha Uminski – Jewelry Design Competition

IPMI Central States Chapter Event Held

The Central States Chapter held its first event of the year, hosting a boat cruise and reception in downtown Chicago on September 27th. Over twenty representatives from the precious metals industry were in attendance, enjoying the spectacular views of the sunset and night skyline on a crisp Autumn evening, while catching up with friends and colleagues. The Chapter is proud to report that not a

single person became seasick on the open choppy waters of Lake Michigan! Thanks to all who attended for supporting the Chapter.

L to R: Ken Pfeiffer (Sims Recycling Solutions), Alyssa Rhoden (Inspectorate), Gabe Moreno and Phil Milewski (both of Sims Recycling Solutions)





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IPMI® CHAPTER NEWS

IPMI New England Chapter Fall Networking Meeting

Join Us at the Iron Works Tavern on November 16th

The Board of Directors of the New England Chapter of the International Precious Metals Institute (IPMI) cordially invites you to attend their Social and Networking Meeting on Thursday, November 16th at the Iron Works Tavern in Warwick, RI.



Thursday, November 16th, 2017

Cocktails and Buffet Dinner

Cash Bar

5:30pm - 9:00pm

Iron Works Tavern (Upstairs at the Tavern)

697 Jefferson Boulevard

Warwick, RI 02886

Tel: 401-739-5111

Link to: www.theironworkstavern.com

In today's challenging times, you need to stay informed on the latest trends and in touch with the professionals within our chapter that can give you advice and help navigate the issues affecting our businesses. We hope you can join us for this informative and fun networking event!

Reservations must be received by Friday, November 10th, 2017

Mail list of names attending with company affiliation and total remittance to:

IPMI, Post Office Box 9426, Providence, RI 02940

Call Late Reservations to Donna Kiesel at 401-463-5550, extension 1121

Fax to 401-463-5971 Email Reservations to DonnaKiesel@gannon-scott.com

Number of Members / Sponsors attending: \$50.00 each _____ Number of Non Members / Guests attending: \$60.00 each _____

Name(s) _____

Company _____

Company Address _____

City _____ State _____ ZIP _____

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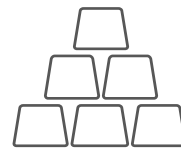
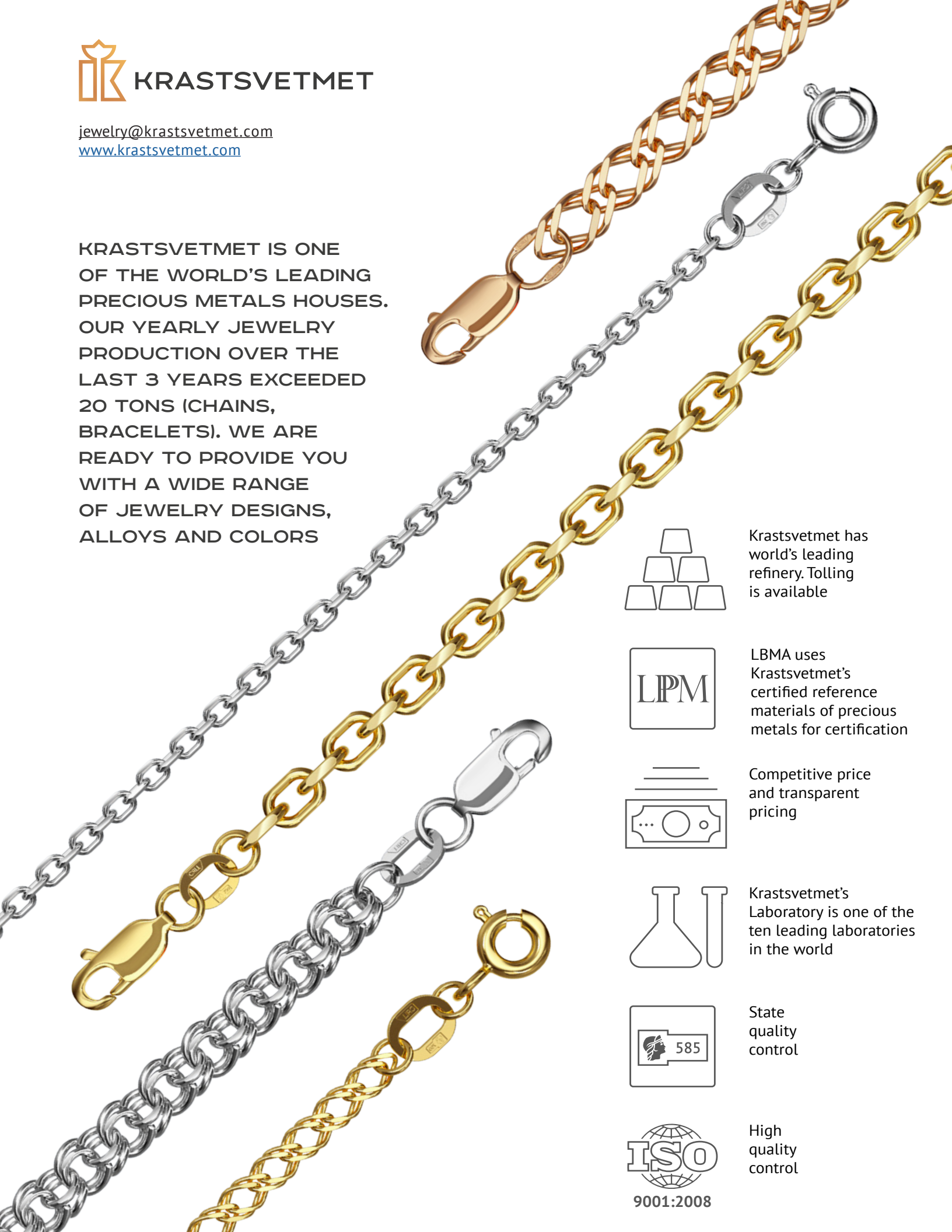
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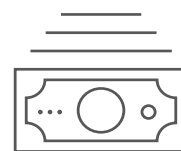
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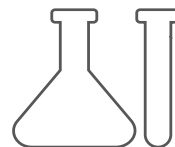
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Upcoming Meetings

SAC - Houston Airport Marriott, at George Bush Intercontinental Airport, Houston, Texas - Feb 6, 2018

PRC - Phillips 66 Corporate Training Center 2331 City West Blvd, Houston, Texas - Feb 7, 2018

SECAM (Security Council Anti Money Laundering Committee) - Fort Lauderdale Marriott Harbor Beach Resort - March 5-7, 2018

IPMI Interest Groups and Committees are open to all IPMI Members. Contact IPMI if you are interested in attending either of these meetings.

IPMI Welcomes New Sustaining Member

A.L.P. Technology AG
Wettingen, Switzerland

The logo for alptec, with 'alptec' in a lowercase, sans-serif font. The 'a', 'l', 'p', and 't' are black, while the 'e', 'c', and the second 'e' are blue.

IPMI® Calendar

2017

Nov 13-14 Europe Chapter Seminar • Prague, Czech Republic

Nov 16 New England Chapter Networking Meeting • Iron Works Tavern, Warwick RI

2018

Feb 6 SAC Meeting • Houston Airport Marriott, Houston TX

Feb 7 PRC Meeting • Phillips 66 Corp. Training Center, Houston TX

Feb 19-20 IPMI Seminar • Bangkok, Thailand

Mar 5-7 SECAM Meeting • Ft. Lauderdale Marriott Harbor Beach Resort, Ft. Lauderdale FL

June 9-12 42nd Annual Conference • JW Marriott San Antonio Hill Country, San Antonio TX

Sept 13 6th Annual IPMI Platinum Dinner • New York Palace Hotel, New York NY